

ZEST GLOBAL OPPORTUNITIES

Flexible Allocation - Global Fund



Fund Manager & Awards





Marco Simion

Marco joined Zest in May 2019, as Fund Manager of the Global Opportunities sub-fund, merged into the **Zest ASSET MANAGEMENT SICAV**

He previously worked at **Zenit SGR**. He was member of the Company's Investment committee and in **2001** he created and managed the Multistrategy Private Banking line, which later evolved into the Global Opportunities sub-fund. The sub-fund, which Marco managed from its inception, was launched by **Zenit MultiStrategy Sicav**, whose board he chaired for **14** years. Earlier, in **1996** he was Portfolio Manager at **PFM SIM SpA** after having worked at **Fiduciaria Duomo** since **1993**. He has worked in the asset management sector since **1986** as Remisier of **Leonzio**, **Belloni**, **Combi**, **Piva**, **Romersa Associate Stockbrokers Firm**. Marco collaborated with **Clarion Finanz AG** in Zurich in the evaluation and financing of projects in the Energy, Biotech, and Natural Resources sectors. He was (until **2004**) Director and Supervisor of the Finance Department of **M+RZP**, today **Marazzi & Associati** He has a degree in business economics from Ca' Foscari University of Venice













INVESTING IN GLOBAL MARKETS

BY SEEKING INNOVATIVE AND QUALITY COMPANIES WITH A DYNAMIC APPROACH

- Innovative and leading companies, in which the growth trend is still present
- ▶ Quality companies with high Return On Invested Capital (ROIC), strong growth in profits (EPS growth) and margins (PM)



2019

ZEST GLOBAL OPPORTUNITIES HAS BEEN REMODELED TO GET THE BEST FROM BOTH ACTIVE & PASSIVE INVESTMENT STRATEGIES

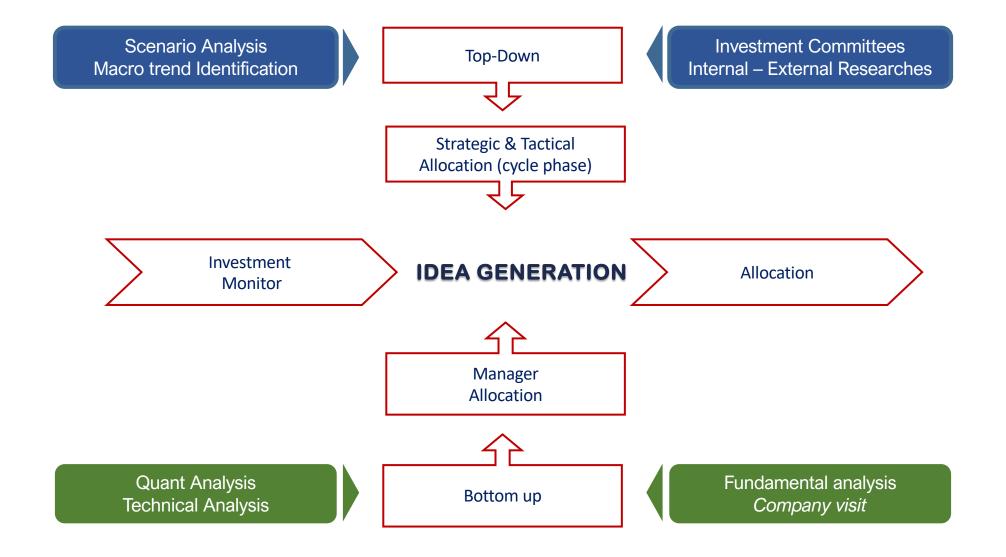


STRATEGY	STYLE	INVESTMENT AREA	INVESTMENTS
Passive	Top-Down	Geographical areas and Sectors	Derivatives & ETFs
Active	Bottom-Up	Stock picking & Seeking Alpha	Stocks and Bonds















ACTIVE Strategy

PASSIVE Strategy

- Leading companies in their sectors
- Quality companies, with high ROIC and revenue
 earnings growth
- ➤ Innovative companies with strong potential and a growth trend still intact or undervalued (PEG<1.2)

- ✓ Macro trends to invest-in
- ✓ Most promising and cycle-appropriate asset classes, geographies and industries
- ✓ Using derivatives to optimize cash flow by leveraging margins





Target Identification

- meeting with management
- · meeting with top analysts
- · meeting with experts
- Company visit
- · top Picks from sell-side
- Quant score





The prospects of the company make it an interesting story

Fundamental Verification

- Is the company's rating in line with fundamentals or below its growth potentials?
- Ratings and Grades:
 VALUATION, GROWTH,
 PROFITABILITY, MOMENTUM, EPS
 REVISIONS
- style score (VGM)
- analyst valuation
- market sentiment
- corporate insider & HF activity

Technical & Sector Analysis

- Technical analysis helps us to identify the entry point, reducing the risks of wrong timing
- Peers comparison, Relative strenght
- Verification of position's liquidatability (usually 1 day, max. 3 days)





2023

QUANT SCREENING IS ADDED TO THE DECISION-MAKING PROCESS

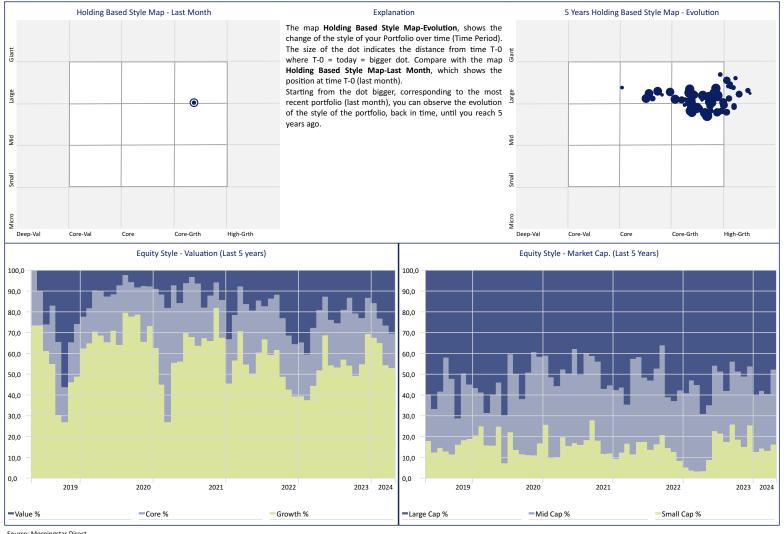
Ratings and grades are useful inputs when evaluating a company against all other companies from a particular point of view:

- ✓ VALUATION
- ✓ GROWTH
- ✓ PROFITABILITY
- ✓ MOMENTUM
- ✓ EPS REVISIONS

I USE THESE JUDGMENTS TO COME UP WITH COMPELLING IDEAS AND COMPARE COMPANIES TO THE UNIVERSE OF ALL OTHER COMPANIES

Historically **ADAPTIVE** Portfolio Style





Source: Morningstar Direct



IN AUGUST 2019 THE TWO STRATEGIES BECAME FULLY INTEGRATED IN THE FUND

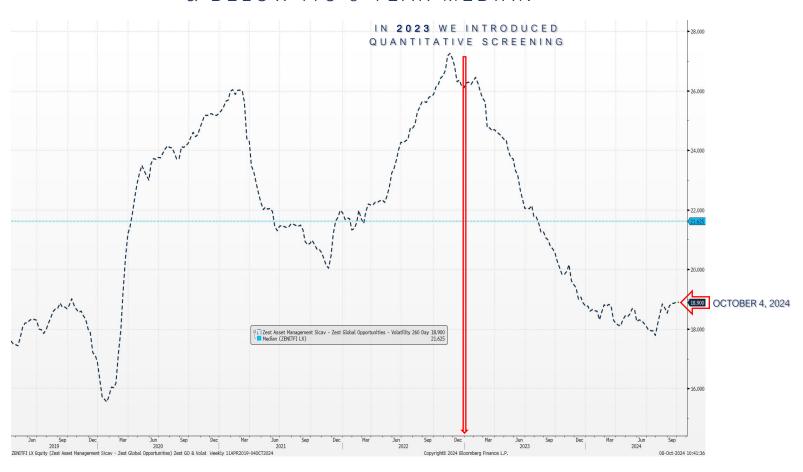


The fund has no Benchmark and only for representative purpose, the chart shows the fund's performance (blue line) compared to the Equity Bloomberg World Large & Mid Cap Price Return Index (thin red dotted line) and the Barclays Euro Bond Agg. Total Return Index (thin red dotted line). The red thick line is the 50/50 composition between the main Equity World Index and the Barclays Euro Agg. TR Index.

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IN 2024, VOLATILITY HAS FALLEN TO 2019 VALUES & BELOW ITS 5-YEAR MEDIAN



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Screenshot by Bloomberg® (october 2024)



While the fund has experienced periods of volatility, ITS INVESTMENT APPROACH HAS LED TO SIGNIFICANT SHORT-TERM GROWTH AND STEADY APPRECIATION OVER THE LONG RUN



Return	Metrics		/14/2024		Tracking (1Yr) vs Index		Absolute (1Yr)	Fund	Index	Peers
Per	Fund	Index	Peers	PCTL	Excess Return	N.A.	Sharpe Ratio	1.76	Index	1.34
1 Wk	2.12	Zilide)t	.33	97	Beta		Volatility	19.37		7.4
1 Mo	6.24		1.32	98	Alpha		Sortino Ratio	1.76		1.3
3 Mo	3.65		1.61	90	Correlation		Downside Risk	13.85		5.2
YTD	20.61		7.74	99	Treynor	N.A.				
1 Yr	35.91		13.59	99	R-Squared		5) Peer Group FS	SRC »		
3 Yr	-3.24		1.29		Information Ratio		1 Yr		tn %	Vol 9
5 Yr	10.12		3.08	98	Tracking Error		Average	1	3.59	7.4
2023	30.24		7.75	99			Std Deviation		7.28	8.6
2022	-38.15		-11.45				Median		3.32	6.80
2021	1.63		7.66		6) Dividend DVD »		Dividend Statistic	s		
2020	47.13		4.51	99	Per Curr Income	Cap. Gain	12 Month Yield			N.A
2019	7.09		12.05	17	YTD .00	.00	Indicated Yield			N.A
2018	-23.85		-6.76		2023 .00	.00	1 Yr Dividend Gro	wth		N.A
2017	14.94		6.54	90	2022 .00	.00	3 Yr Dividend Gro	wth		N.A
2016	-1.30		5.43	10			5 Yr Dividend Gro	wth		N.A
2015	10.25				2020 .00		Dividend Frequence	Cy		N.A
2014			5.67		2019 .00	.00				

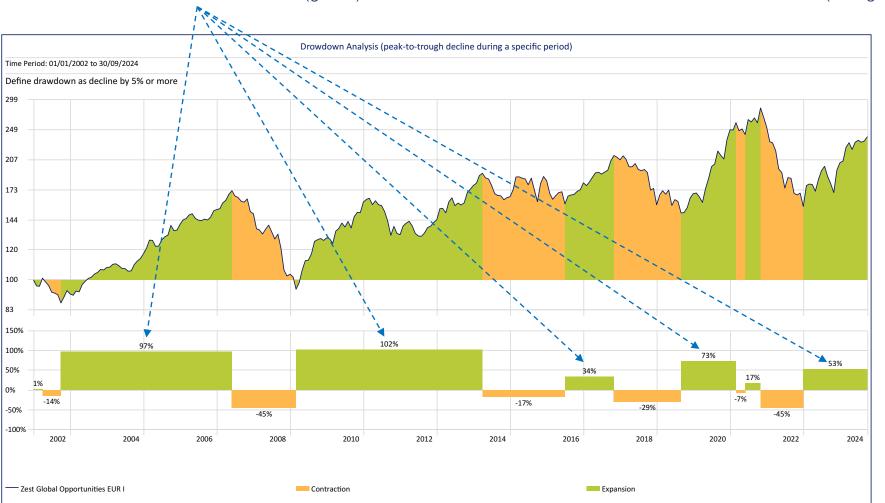
Top Holdings HLDR »						Top Assets	
Name			Position	% Net	Value	Equity	53.17
10) B 0 01/16/25			5.50k	24.781%	4.86M	Government	27.06
11) Tesla Inc			3.50k	4.181%		Cash and Other	19.77
12) NVIDIA Corp			7.20k	3.992%	783.45k		
13) Broadcom Inc			5.00k	3.938%	772.81k		
14) Taiwan Semiconductor Manu	facturing Co Ltd -	Depositary	4.75k	3.767%	739.15k		
15) Meta Platforms Inc Class A			1.35k	3.529%	692.44k		
16) Microsoft Corp			1.25k	2.456%	481.95k	Top Ind. Group Allocat	ion
17) B 0 10/22/24			500.00	2.277%	446.78k	Sovereign	27.0
18) Powell Industries Inc			2.00k	2.027%	397.81k	Semiconducto	14.1
19) AppLovin Corp Class A			3.35k	1.997%	391.87k	Internet	6.6
						Software	5.1
						Auto Manufact	4.1
Hlds Anlys PORT »						Electrical Co	4.0
Top 10 Hldings % Port	52.94	Average P/C			17.44	Top Geo. Allocation	
Median Mkt Cap	141.65B	Average P/S			3.35	U.S.	64.5
Avg Wtd Mkt Cap	656.39B	Average P/E			33.51	Taiwan	3.7
Avg Div Yield	.60	Average P/B			6.55	France	2.9
OAS Effective Duration	0.23	OAS Duration	Coverage Ra	atio	1.000	Germany	2.2

Profile Performance Holdings Organizationa	1	
5) Management MGMT »	Contact Information	Identifiers
6) Marco Simion	FundPartner Solutions Europe SA	Sedol N.A.
Fund Manager		Valor N.A.
12/31/2001 - Present	Zest Asset Management SICAV	WPK AOMXVT
	15A, avenue J.F. Kennedy	Sicovam N.A.
	1855 Luxembourg	CUSIP N.A.
	Luxembourg	ISIN LU0280697748
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	11) www.zest-funds.com/	
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	Agent FundPartner Solutions Europe SA	
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Notes		
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Japan 81 3 4565 8900 Singapore 65 62		2024 Bloomberg Finance L.P. FGMT+2:00 ba711-174 16-0ct-2024 11:40:54

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DURING THE 22 YEARS OF THE FUND HISTORY THE **EXPANSION** PHASES (green) HAVE ALWAYS EXCEEDED THOSE OF **CONTRACTION** (orange)



A drawdown is a peakto-trough decline during a specific period for an investment, trading account, or fund. A drawdown is usually quoted as the percentage between the peak and the subsequent trough. Here we used monthly 5%

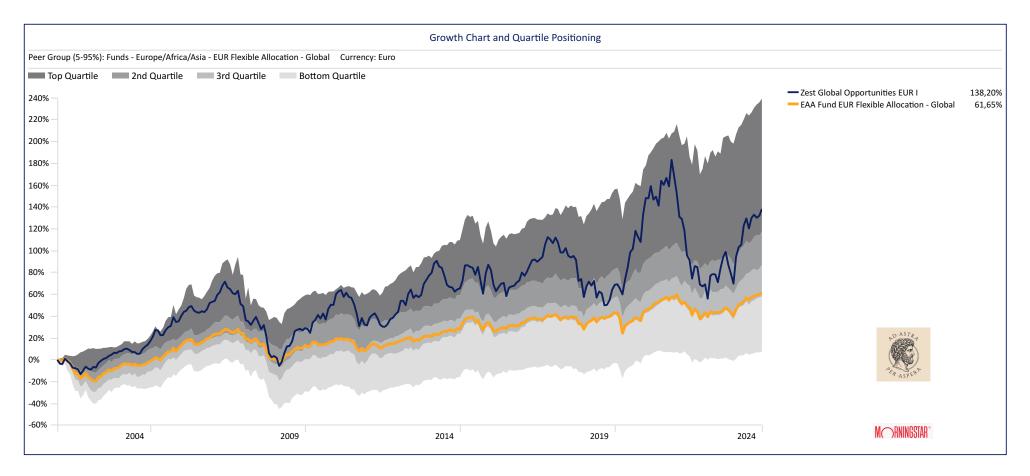




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SINCE INCEPTION THE FUND HAS REMAINED IN THE Top or 2nd Quartile of ITS MORNINGSTAR® CATEGORY

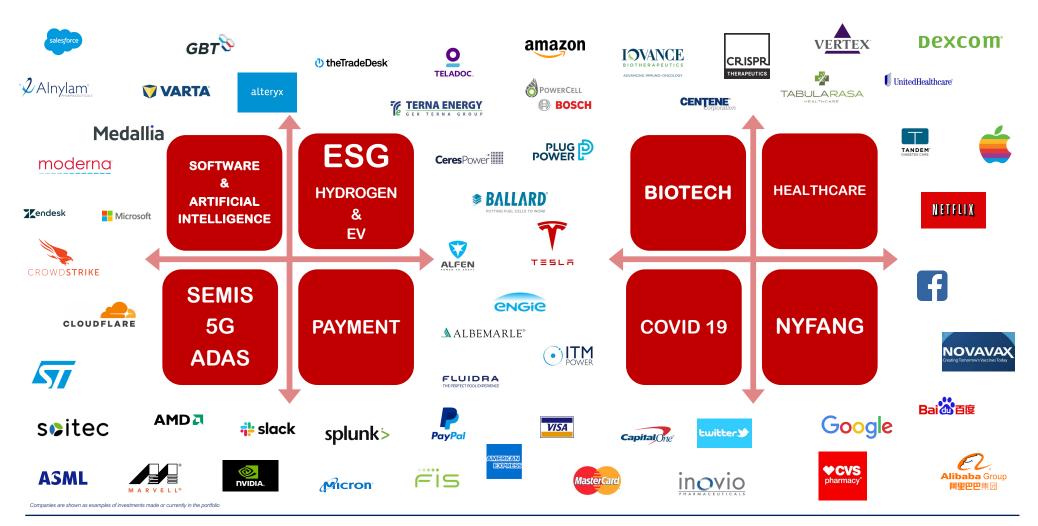


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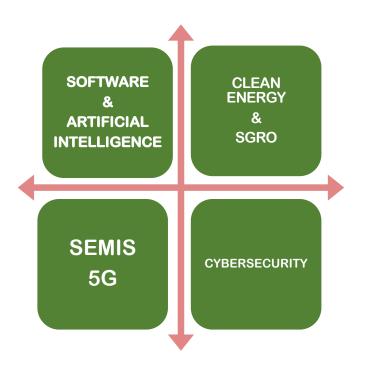
MAIN PILLARS & Companies in 2020

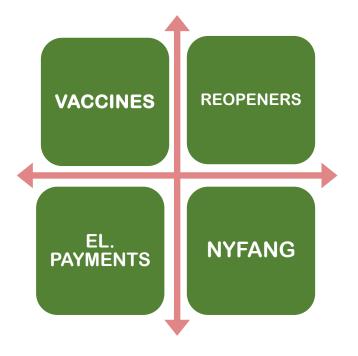
(Pandemic Covid-19)





MAIN PILLARS in 2021







MAIN PILLARS & COMPANIES in first quarter 2024

MAIN INVESTMENT THEMES (PILLARS)

































MODINE



UPDATE April 20, 2024

[®]Sabadell



WELLS

FARGO













Toll Brothers



























16%

14% 12% 10%

15.4%

12.5%











>BCP>

TOP QUANTRAINGS







6,0%



& Fitch





MAIN PILLARS & COMPANIES in 2°& 3°quarter 2024





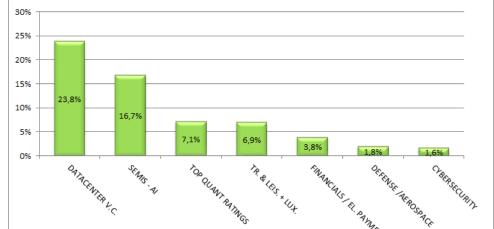






































UPDATE October 04, 2024















Microsoft





Fund Information







Depositary Bank and Transfer Agent



Italian Custodian Bank



Management Company



FundPartner Solutions

Investment Manager



Auditor



The Pictet Group is a banking group specializing in wealth management and asset management. Founded in Geneva, Switzerland in 1805, Pictet bank has become one of the leading wealth management banks in Switzerland and is one of the leading independent asset management groups in Europe.

Custody AUManagement (31 dic. 2020) 506 mld euro CET1 ratio 21,1%

Long Term Deposit Rating Aa2 (Moody's) Long Term Issuer Default Rating AA- (Fitch)

Source: pictet.com

SOCIETE GENERALE Securities Services

Maciachini Center MAC 2 - Via Benigno Crespi, 19/A - 20159 Milano Fa capo a Societe Generale

AUCustody 3.947 mldi euro (3.320 fondi) AUAdmin. 621 mlni euro (4.067 fondi)

Source: https://www.societegenerale.it/it/

Pictet has created two dedicated management companies to manage all fund administration services and the establishment of private label funds, thus ensuring a clearer separation of fund administration activities from custodian bank services.

FundPartner Solutions (Europe) S.A., a Luxembourg-based management company specializing in the management and administration of third-party funds, and FundPartner Solutions (Suisse) S.A., the equivalent company under Swiss law, were created in 2012.

LFG+ZEST S.A.

Via F.Pelli, 3 - 6900 Lugano - Switzerland

Founded in 2012 from the spin-off of the fund management business of Financial Strategy, a Swiss asset management company founded in 1975.

AUManagement LFG+Zest SA (March 2024) EUR 1.80 billion

KPMG

39, Avenue Lohn F. Kennedy, L-2220 Luxembourg







Distributors & Sub-distributors















BPFR BANCA SPA www.bper.it

BANCO DI SARDEGNA SPA www.bancosardegna.it

CASSA DI RISPARMIO DI SALUZZO www.crsaluzzo.it/banca-on-line.aspx

CASSA DI RISPARMIO DI BRA S.P.A. www.crbra.it

LA CASSA DI RAVENNA S.P.A. www.lacassa.com

BANCA DI IMOLA www.bancadiimola.it BANCA CESARE PONTI S.P.A.

www.gruppocarige.it/bponti/html/ita/index.htm www.consultinvest.it

NEXTAM PARTNERS SIM S.P.A. www.nextampartners.com

INVEST BANCA SPA www.investbanca.it

KAIROS PARTNERS SGR S.P.A. www.kairospartners.com

Banca Leonardo S.p.A. www.bancaleonardo.com

INNOVAZIONE FINANZIARIA SIM S.P.A.

CONSULTINVEST INVESTIMENTI SIM S.P.A.

UNICA SIM www.unicasim.it

BANCA FINNAT EURAMERICA S.P.A.

https://www.bancafinnat.it/it

BANCO DI LUCCA E DEL TIRRENO

www.bancodilucca.it







Disclaimer

LFG+ZEST SA

LFG+ZEST SA is an asset manager based in Lugano and regulated by the Swiss Financial Market Supervisory Authority, FINMA. LFG+ZEST SA performs its financial activities solely in Switzerland, where it holds all the requested authorizations.

ZEST Asset Management SICAV

The document contains information on ZEST Asset Management SICAV, an umbrella fund, created under Luxembourg law, organised as a "société d'investissement à capital variable" under Part I of the Luxembourg 17 December 2010 on undertakings for collective investment, authorised and regulated by the Luxembourg supervisory authority (Commission de Surveillance du Secteur Financier – "CSSF"). Luxembourg Registered number RCS B 130156.

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The Fund has been registered with Swiss Financial Market Supervisory Authority (FINMA) for distribution in and from Switzerland. Fund Partner Solutions (Suisse) SA, Route des Acacias 60, CH-1211 Geneva 73 has been appointed as Representative Agent and Banque Pictet & Cie SA, Route des Acacias 60, CH-1211 Geneva 73 as Paying Agent. The Fund is distributed in Switzerland by LFG+ZEST SA and in the other countries only by the licensed distributors indicated in this document and on www.zest-funds.com. KIIDs are produced and made available to investors, free of charge, translated in the relevant reference language of each country where each sub-fund is registered for sale.

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No guarantee

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Information regarding investment risks

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Investing in financial products involves risks, including in particular those associated to market fluctuations as well as the inherent risk of every product type. Investments may also be affected by changes to the rules and regulations governing exchange controls or taxation, including withholding tax, or by changes to economic and monetary policies. Future performance is subject to taxation which depends on the personal situation of each investor, and which may change in the future. The possible investment in securities must be independently assessed on the basis of the Prospectus of the financial instrument and the suitability of the financial instrument with the specific characteristics of each investor.

Sustainability Factors - Information and Disclosure

For the purposes of Article 7(2) of SFDR, the Management Company confirms in relation to the Company and each Compartment that it does not consider the adverse impacts of investment decisions on sustainability factors at the present time. Sustainability factors are defined by SFDR as environmental, social and employee matters, respect for human rights, anti-corruption and anti-bribery matters. The main reasons for which the Management Company is currently not considering adverse impacts is the absence of clear regulatory guidance, sufficient data and data of a sufficient quality to allow the Management Company to define material metrics for disclosure.

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More Information

More information can be found on www.lfgzest.com, www.zest-funds.com or contacting us at info@lfgzest.com.

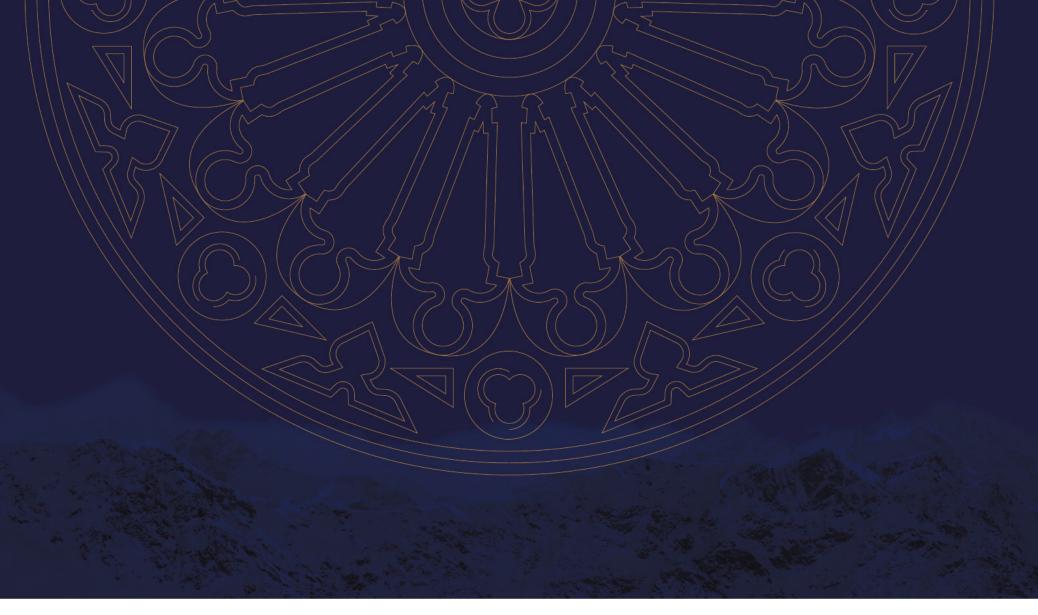
You can obtain a summary of investors rights to the following link: https://www.group.pictet/media/sd/176b100ab205a6e6aef82b0250138f889675b903







Name of the Scheme	Zest Asset Management UCITS SICAV (Luxembourg)		
Name of the sub-fund	Zest Global Opportunities		
I EUR Share Class (Institutional Clients)	Mgmt. Fee: 1.15%; Mktng Fee: 0.00% - ISIN LU0280697748		
I EUR Performance Fees	20% (HWM)		
P EUR Share Class (Private Clients)	Mgmt. Fee: 1.15%; Mktng Fee: 0.85% - ISIN LU0280698043		
P EUR Performance Fees	20% (HWM)		
Minimum Investment Size	Class I: 250'000; Class P: 5'000		
Subscription/Redemption/Switch Fee	0%		
On-going charges (one-year charges – Class I)	2.47% (as per PRIIP KID at 19/02/2024)		
On-going charges (one-year charges – Class P)	3.36% (as per PRIIP KID at 19/02/2024)		
Fund Currency	EUR		
Fund Objective	Capital appreciation		
Performance Target	No market or pre-determined benchmark		
Geo. Focus Region	Global		
Bloomberg Category	Asset Class: Mixed Allocation – Strategy: Global Allocation		
Morningstar Category	EAA Fund EUR Flexible Allocation - Global		





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